

News Release: For Immediate Release

Date: August 31, 2009

ICG Introduces New V.P. of Business Development



EVANSVILLE, IN – Innovative Consulting Group, LLC (ICG) introduces new Vice President of Business Development, Paul Stehr.

The senior management team is delighted to announce that Paul Stehr has joined Innovative Consulting Group in the role of Vice President of Business Development. Paul is responsible for overseeing all new sales and marketing activities as well as maintaining existing customer relationships at ICG.

As a seasoned professional in the Healthcare Informatics arena, Paul brings over 24 years of solution sales and marketing experience to ICG, including 14 years of successful and increasing management responsibility. Most recently, Paul held the position of Senior Vice President, Sales and Marketing at Peminic, Inc. in Princeton, New Jersey. In previous senior roles, he held the positions of Regional Account Executive at Open Text Company, Regional Sales Manager for the Document Systems Division of Standard Register, Regional Vice President for Per-Sé Technologies, National Sales Manager for MedPlus and District Manager of Healthcare for Dictaphone.

Paul's career has been marked by high achievement in areas of technologies, applications and service offerings, including enterprise document and collaborative management, electronic forms and automated workflow, process improvement, enterprise solutions for clinical, financial, electronic medical records, staff and patient scheduling, plus other specialized solutions in the healthcare environment.

ICG was founded in 2002, by CEO, Wayne Kinney. ICG provides healthcare IT consulting services primarily in the Siemens® Medical Systems and applications, McKesson® systems and software applications, Cerner® systems and software applications, Epic® systems and software applications, data center consolidation, system integration and general project management services. Additional information about ICG is available at www.InnovativeCG.com.

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